

Message Text

CONFIDENTIAL

PAGE 01 SAO PA 00396 181733Z
ACTION EB-08

INFO OCT-01 ARA-06 ISO-00 COME-00 CIAE-00 INR-07 NSAE-00
TRSE-00 /022 W

-----190317 097652 /66

R 181530Z FEB 77
FM AMCONSUL SAO PAULO
TO SECSTATE WASHDC 7505
INFO AMEMBASSY BRASILIA
AMCONSUL RIO DE JANEIRO

C O N F I D E N T I A L SAO PAULO 0396

E.O. 11652: GDS
TAGS: EAIR, BENC, BR
SUBJ: MAJOR PROJECT: SAO PAULO AIRPORT SITE STUDY

BEGIN LIMITED OFFICIAL USE

1. DURING A CALL BY COMMERCIAL COUNSELOR AND CONGEN OFFICER ON
LAURO RIOS, SAO PAULO STATE SUPERINTENDENT OF AIRPORTS, THE LATTER
CONFIRMED RECENT REPORTS THAT THE AIRPORT SITE WILL BE IN THE DISTRICT

OF CAUCAIA DO ALTO, 30 KMS. S.W. OF SAO PAULO NEAR THE HIGHWAY
(BR-118) TO CURITIBA. HE SHOWED A COPY OF A TELEGRAM DATED FEB 8
FROM THE AIR MINISTER COMPLEMENTING HIM ON THE EXCELLENT SITE STUDY.
ALTHOUGH THE MINISTER DID NOT SPECIFICALLY APPROVE THE SITE, BUT
REQUESTED FURTHER DETAILS ON THE RUNWAY APPROACHES, LAURO RIOS
INTERPRETED THE TELEGRAM AS ACCEPTANCE OF CAUCAIA DO ALTO AS THE
MINISTER'S FINAL CHOICE.

2. NOW THAT THE FIRST STAGE - THE SITE SELECTION - IS COMPLETED,
LAURO RIOS EXPECTED THE SECOND STAGE - CONTRACTING THE PROJECT
DESIGN - TO BEGIN WITH THE NEXT FEW MONTHS. BEFORE BIDS ARE
SOLICITED, HOWEVER, A NEW STATE CONTROLLED COMPANY WILL BE ORGANIZED
TO HANDLE ALL PHASES OF THE PROJECT.

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PAGE 02 SAO PA 00396 181733Z

3. ACCORDING TO LAURO RIOS, TOTAL PROJECT COST, INCLUDING TWO RUN-
WAYS, SERVICE AREA AND 30 KM LONG ACCESS HIGHWAY WILL BE US\$600
MILLION. FINANCIAL PLAN IS TO INVEST INITIALLY \$360 MILLION IN
CONSTRUCTION OF ONE RUNWAY AND ENOUGH OF THE SERVICE AREA AND
INFRASTRUCTURE TO BEGIN OPERATIONS, THEN SELL OFF CONGONHAS SITE
TO FINANCE REST OF PROJECT. LAURO RIOS INDICATED THAT GOB PREFERS
TO CONTRACT ONE FIRM FOR CONSTRUCTION AND SUPPLY OF ALL EQUIPMENT,

AND THAT FINANCING WOULD BE IMPORTANT CONSIDERATION IN CONTRACT
AWARD. END LIMITED OFFICIAL USE

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4. LAURO RIOS EXPRESSED HIS OWN PREFERENCE FOR U.S. FIRMS BE-
CAUSE OF THEIR SUPERIOR TECHNOLOGY AND FELT THAT IF THE DESIGN
CONTRACT HAD BEEN LET OUT SEVERAL MONTHS AGO, A U.S. FIRM
PROBABLY WOULD HAVE BEEN SELECTED. RECENTLY, HOWEVER, HE HAS
OBSERVED A CHANGE IN GOB ATTITUDE TOWARD THE U.S. BECAUSE OF
SERIOUS DIFFERENCES WITH THE NEW ADMINISTRATION AND FELT THAT
U.S. FIRMS WERE NO LONGER IN SUCH A FAVORABLE BIDDING POSITION.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIRPORTS, STUDIES
Control Number: n/a
Copy: SINGLE
Sent Date: 18-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977SAOPA00396
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770059-0638
Format: TEL
From: SAO PAULO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770226/aaaaaxlg.tel
Line Count: 76
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: ba947cc4-c288-dd11-92da-001cc4696bcc
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Original Classification: CONFIDENTIAL
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Original Previous Classification: n/a
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Review Exemptions: n/a
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Review Release Date: n/a
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Review Withdrawn Fields: n/a
SAS ID: 3280078
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Subject: MAJOR PROJECT: SAO PAULO AIRPORT SITE STUDY BEGIN LIMITED OFFICIAL USE
TAGS: EAIR, BENC, BR
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